



Upscale Your Virtual Assistant Business: Fast Track Your Way to a Successful Virtual Assistant Business, Establish Your Credibility, Expertise, and ... More Money than you ever thought possible!

Jaimie M. Skultety

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This book is primarily written for new, aspiring, and struggling Virtual Assistants, but will serve also to provide valuable insights and ideas for all Virtual Assistants. My intention is that you learn how to become an effective and exceptional Virtual Assistant and where to find clients and how to keep them.

In the pages of this book, you can count on me to share what I myself have learned that has enabled me to have a successful Virtual Assistant business. When I started, I was putting in 16-18 hour days, but I am pleased to report that I now work the hours I choose, have a wonderful client roster and a six-figure annual income. I say this not to brag, but to share with you what truly is possible.

There are tricks of the trade I wish someone had shared with me when I was first starting out. I will be teaching several of these in this book, so you won't need to spend long days as I did.

TESTIMONIALS...

"Jaimie provides excellent service to all of her clients, including those needing rush jobs. She stays on top of everything and is very organized. I have been on Jaimie's team since 2012 and love the fact that she communicates very well with her clients and her peers. She willingly shares her expertise regarding the Virtual Assistant field and I have learned a lot from her. She will always lend a helping hand. Her knowledge of social media is beyond belief. I have learned from various sources, but it's amazing how she constantly gives me tips and tricks on how to take things to the next level for clients as well as for my own business."

Richard Rinyai, Virtual Assistant Owner, Virtual Office Guy www.virtualofficeguy.com

"Jaimie and I are in the same profession. I can't say enough about her. Her guidance and advice has helped me in every way to grow my business. She is extremely knowledgeable in social media and she has a fabulous background in processes and systems. This, along with her kind and patient demeanor, makes her an absolute winner in my book and for sure she would be in yours."

Stephanie Scharer, Virtual Assistant

"Jaimie is an absolute superstar at being a virtual assistant. Her depth of knowledge and out-of-box ideas adds major value to businesses. I assist Jaimie with some of her client assignments and highly recommend her for her creativity, being reliable and her excellent work. She loves what she does and you can absolutely see that every time in the quality of the job she does."

Haja, Virtual Assistant

"Jaimie is the best VA I've ever had. She is the perfect role model for VAs. When you look up "virtual assistant" in the dictionary, I think you'll find a picture of Jaimie. Just kidding of course, but she is the best. Jaimie really understands what a business owner needs. I never have to worry about her completing an assignment or project on time and within budget. Jaimie acts with integrity and makes each client feel like her most important client. She is trustworthy and has great customer service skills. Many of my clients comment about her responsiveness and her friendly yet professional style. She has enhanced my company brand."

Beverly Harvey, Client Owner, Harvey Careers www.HarveyCareers.com

"Jaimie's passion for making business development happen is apparent in everything she does. I have been a small business owner since 1993 and appreciate that Jaimie is a rare find in that she thinks strategically and tactically, positions rapidly, and executes flawlessly. Jaimie understands my strategy and has saved my company time and money by taking appropriate initiatives to streamline processes. I recommend her highly for any small business owner who wants to proactively build a business!"

Annette Baron, Client Owner, Proposal Architect www.proposal-architect.com

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Sharon Garcia:

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