



The Complete Direct Sales Bible: Practical Network Marketing Scripts to Rock Your Network Marketing Business in 30 Days

Ken Chong

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Network marketing is a turn of the century marketing method that utilizes independent sales reps as a way to reach a wider customer base. It succeeds where traditional marketing methods fail and is extremely effective at pushing products out to the marketplace quickly. It is also a very popular business opportunity for people looking to earn some extra income on the side.

If you have been in the network marketing business long enough, you will know that it takes a lot of hard work to succeed. The most difficult part of the business is finding the motivation and the drive to continue, even when things turn sour. How many times do you hear people say "It took too much time", "No one really helped me"?, "Arghh, my downlines are quitting on me", "I am not good at this and "Oh no, no one wants to be my friend anymore". It happens way too often and this needn't be so. Imagine the pain and frustration when you have people quitting on you and you have not made enough money from this venture but yet, there are still bills to be paid.

Look, you need to adopt a systematic approach to build your network marketing business. In order to gradually grow your business, you need to develop it to a point where sponsoring becomes an ongoing process in your life, like eating, walking or sleeping. And this book will show you how.

In this book, you will learn:

1. How to differentiate real business opportunity from pyramid schemes so you can save some of your hard earned money.
2. Secrets to developing the right posture and tonality that will attract your prospects to you
3. Success stories of two individuals who started from nothing and how they did it so you can apply similar lessons to your business
4. What should you say to get an appointment with busy people?
5. Three tips to make your elevator pitch to impress your prospects and make them eager to hear what you have to say on the first contact
6. The one business opportunity that taps into a trillion dollar industry, where you do not need to carry any inventory, which makes it a truly hassle free business

And many more....

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